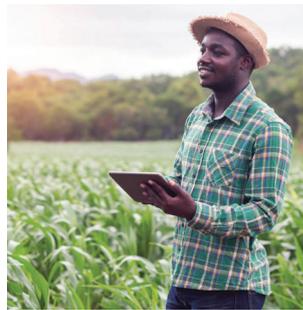


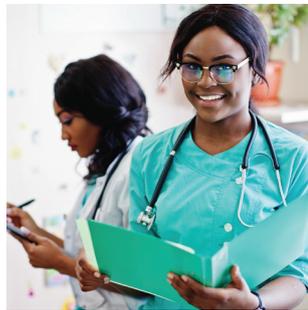
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# ANNUAL 2022 REPORT



*A story of  
progressive  
development.*



**RHIZA BABUYILE**

Developing lives is in our DNA



# **Rhiza Babuyile's** *Year In Review*

## **2022**



**RHIZA BABUYILE**

Developing lives is in our DNA

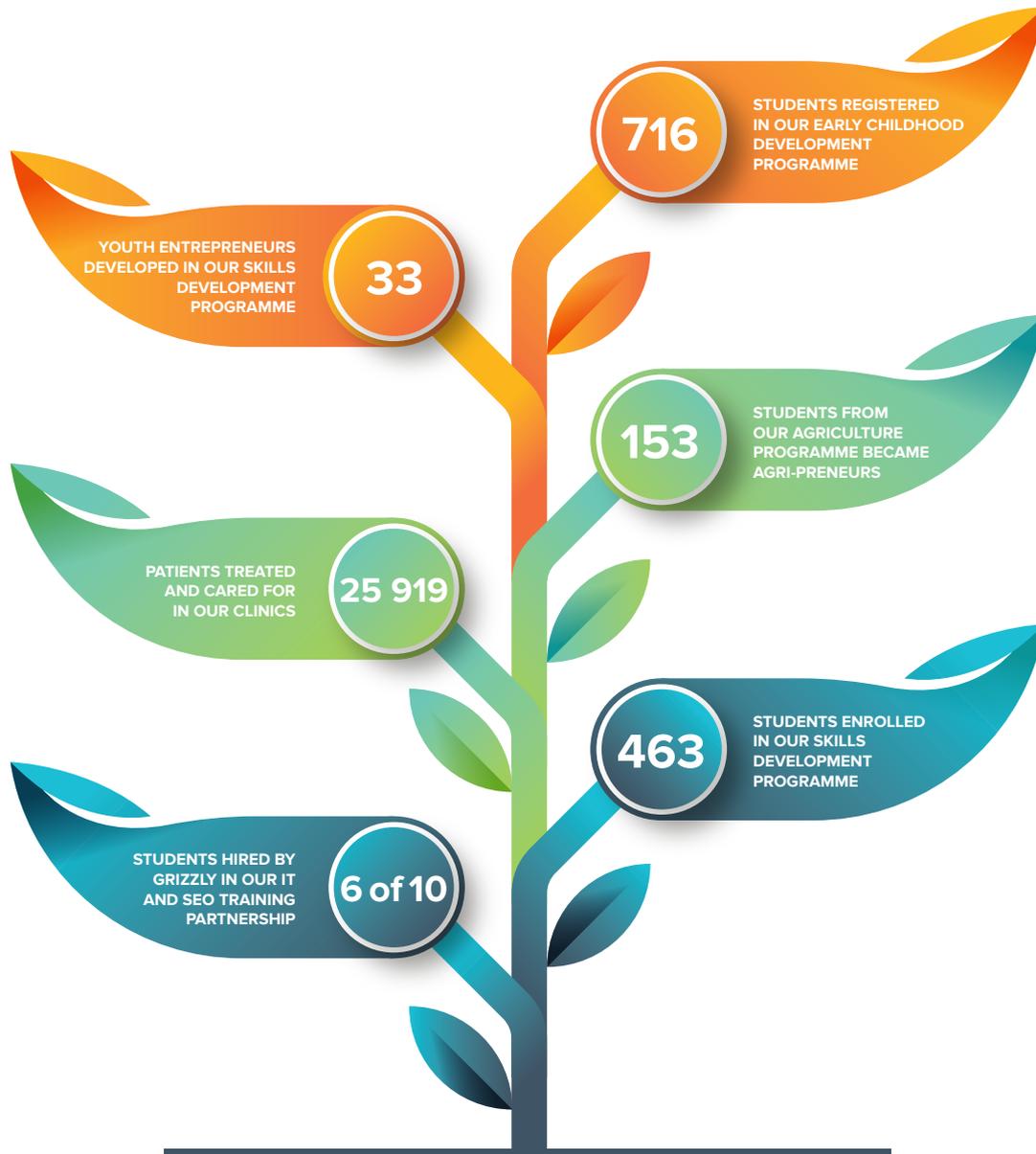


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# Impact Grid



# Rhiza Babuyile Indaba

## HIGHLIGHTS

### WE ACQUIRED A FARM FOR PRODUCTION AND TRAINING

The establishment of the Diepsloot farm has enabled agri-preneurs to be trained in the theory and practical of food production. The acquisition has also created access to land for farmers. These farmer, under normal circumstances, are not able to farm due to where they reside.

### WE BUILT THE FIRST BRICK AND MORTAR CLINIC IN DIEPSLOOT

After the successful roll-out of our mobile clinics, we now have a physical clinic with 5 consulting rooms. This means we can see more patients and improve on the quality and dignity of our Health Care services.

### WE PROVIDED DISASTER RELIEF TO KWAZULU NATAL

Our involvement in the flood relief initiatives enabled us to positively impact Health Care access for communities that were affected by the floods.

### WE EXPANDED OUR FOOTPRINT

We have extended our footprint to Kwa-Zulu Natal, Mpumalanga. We have branches in Gauteng, North West, Western Cape, Kwa-Zulu Natal, Free State, Limpopo and Eastern Cape.

### WE CHAMPIONED WATER PURIFICATION IN MPUMALANGA

Our partnership with the Fraunhofer Foundation gave us an opportunity to extent our services to Mpumalanga and operate a dynamic mobile clinic. The clinic is able to purify and sanitise water for villages that are struggling with access to clean water.

### WE PILOTED AN IT SERVICES TRAINING FOR A DUTCH CLIENT

In partnership with Grizzly, we had an opportunity to pilot a BPO model in Cape Town. We trained students in SEO and HTML to render IT services to a client based in the Netherlands. These students would also have the benefit of becoming employed by Grizzly.

## Our CEO Address



**RASHUPING MORAKE**

CEO & CO-FOUNDER OF RHIZA BABUYILE

**2022 has been an exciting year for our Rhiza Babuyile team with a lot of change and great opportunities on the horizon.**

The country has finally opened and gone are the masks... fantastic news. We have however seen, at the same time, one of the highest petrol price increases we've experienced in a while, an increase in our interest rates which also affect our inflation rate; the Rand is not stretching as far as it used to. Every household is feeling the pinch, from low income to middle class, we feel this one alike.

Besides the economy, there were other challenges South Africa went head-to-head with. As with every challenge, there are some that make us better and allow us to do more. The floods in KZN allowed us to look

at the real troubles of our country and see where we can be of service. Our country has been affected by the mismanagement of State-Owned Entities giving South African's the extra burden of navigating loadshedding and the increase of food prices. Every aspect of our community; business, commerce, households, and NGOs are impacted.

There is a quote that says, 'We grow through what we go through', this is the case with Rhiza. Every challenge is a building block for a better state of business continuity. We are in a process of opening up Rhiza Enterprise which will service our communities and bring opportunities for our graduates.

It is necessary, for looking to the future to acknowledge what we have achieved. I am proud to be part of an organisation that has a relentless culture imbedded in it for us to serve our communities by delivering high quality, relevant programs and continuously being Changemakers for Social Impact.

1. Our dropout rate has decreased to 1%.
2. We have launched our 1st brick and mortar clinic with 6 consulting rooms, telemedicine, ultrasound, and many other exciting services.
3. We acquired the agriculture accreditation for animal and plant production (From level 1 – 4).
4. We now own our white labelled Enterprise Development Curriculum.
5. We started up our process to solidify our pilot clinic franchise model.
6. Extension of 3 new sites for DBSA.

This has been one of the greatest years for Rhiza Babuyile, where we had the least errors done if not none in all our program delivery which is a great achievement for us. With the year coming to an end, I believe that we can investigate scaling into our areas as we've now mastered our program design. My continuous gratitude to our Chairman Alef Meulenberg, our board

and the Rhiza team for encompassing a resilient attitude - without you all we wouldn't be here today.

***We are Change Makers for Social Impact!***

Regards,  
**Rashuping Morake**  
CEO



# Developing Lives Is In Our DNA

*Babuyile is a hub of people-first initiatives and skills-first outcomes*

**Rhiza Babuyile understands the interconnected dependency of the individual and community. We know that each strand of society has an impact on another. This is why we're built on a ready-to-serve principle. Ultimately we envision this principle builds skilled and sustainable communities through individuals. Inspiring the spirit of generosity, self-efficacy and attainable future opportunities for all South African youth.**

We have been in operation since 2005 and in this time have grown to develop life-giving opportunities across

an impact map of programmes: Agriculture, Education, Healthcare, Skills Development and Enterprise Development. Our initiatives champion career-specific infiltration, entrepreneurial spirit, mentorship, funding and flagship community impact.

We strategise to fulfil the aim of uplifting unemployed youth. We provide the most effective skills, tools and instruments of systemic and industry-specific standard to nurture and stimulate their deserving and developing future in South Africa.



Developing lives  
is in our DNA



## *Nurturing The Spirit Of "Zenzele"*

*Our organisation's values rest in the cyclical nature of community development. Community results are planted back into the community for everyone's benefit.*



# Early Childhood Education Programme

**Rhiza Babuyile's response to the lack of quality early childhood education has been to implement valuable training of practitioners and upgrading township-based schools.**

Our certifications are 6-12 month courses in Early Childhood Development Levels 3, 4 or 5. The principals and teachers of these schools receive accredited

training and within this time, implement an accredited pre-school curriculum aligned with the Department of Social Development's norms and standards. We incorporate 36 weekly themes which are divided according to school terms to help structure the learning process for students. Enabling access to quality education for underprivileged children, has resulted in the following number of achievements in 2022:



## Healthcare Programmes

Our aim with healthcare has been to put the power of wellbeing back into the hands of individuals and provide facilities to extend this philosophy into the community. In 2022 we've been able to further our health care programmes and extend our holistic model to provide

good quality healthcare services through our Community Life Centres and Mobile Clinics. Rhiza Babuyile aims to consistently improve the healthcare delivery system by focusing on access, equity, efficiency, quality and sustainability.

1

*We ran a Measles Boost Campaign from January to March and serviced 153 patients.*

2

*We have established a Health Baseline assessment at 10 Early Childhood Development Centres based in Diepsloot.*

3

*Our KZN Flood Relief Project ran from May to October 2022, where we saw 4 238 patients and helped individuals with medical conditions to the number of 8 932.*

4

*We introduced youth-friendly healthcare services to focus on sexual health, reproductive health and general health care education. This initiative improved access to health care for young people who are afraid or not free to visit health care institutions.*

5

*In 2022 we launched our new physical premises clinic, further moving the needle of our mobile clinic service.*

## ***Notable Successes***

*In healthcare*



**3 Nurses  
upskilled to  
obtain  
dispensing  
licences**

**We have had  
25 919  
consultations**

**We opened  
6 new clinics  
bringing our  
total of  
clinics to 11**



# Skills Development Programme

**Rhiza's response to the unemployment crisis is simple. We view our learners and students as multi-skilled and diverse. These programmes have upskilled numerous learners in the last financial year.**

Our programmes offer unemployed youth aged 18 to 35 a comprehensive and grounded learning experience in various demand-driven industries: Agriculture, Fashion and Design, Entrepreneurship, Systems Management and lastly, Nursing and Teaching.

## AGRICULTURE

Our community participants train with us to self-sustain and further sell to leading supermarkets and formulate functional businesses.

## FASHION & DESIGN

Our Level 1 and Level 2 training programmes, equip our graduates with the skills necessary to embark on their entrepreneurial journeys within the realm of local fashion design enterprises. Alternatively, they may choose to join our affiliated sister brand, Township Flavour CMT, which specializes in offering textile services to renowned retail giants such as Woolworths.

## ENTREPRENEURSHIP

We've established business hubs complete with incubation programmes and open workspaces. These Incubators assist unemployed individuals from the townships grow their businesses, while providing entrepreneurs access to open workspaces. In addition to the business hubs we also aim to develop entrepreneurs who can become suppliers to our corporate partners.

## SYSTEMS MANAGEMENT

Our programmes offered unemployed youth aged 18 to 35 a comprehensive and grounded learning experience in various demand-driven industries. We are able to train students from a high school learning standard to taking on the knowledge and application of higher learning. This is the creation of skills rooted in economic imperatives as well as personal efficacy. In so doing we train, mentor and facilitate ICT Training Level 3 – 5 focusing on End-User Computing, Technical Support, IT Systems Development and IT Systems Support qualifications.

## NURSING AND TEACHING

Our clinics and healthcare workers provide patients with access to face-to face and telehealth consults, tailored to the community's requirements. We have also implemented emergency services, child health and immunisations, reproductive health, HIV Counselling and Testing, and many other integral services.



# Agripreneurship Programme

**In our aim to tackle improved food security and economic participation, we develop under-resourced communities with utilising the land they live on. To us, Agri-preneurship is a series of training programmes that use active learning to engage trainees in discovering the profitability of farming.**

We train women and the youth to produce varied vegetable and crop gardens that sustain their families. Our trainees who participate in our programmes are given the skills, mentorship and placement to become suppliers to leading supermarkets.

Our trainees are inducted into the development cycle of a Life Learner when becoming an agri-entrepreneur. In this programme we introduce the trainees to 4 months

of training of the crop planning process and turnover for sales. They then engage in entrepreneurship training for 2 months to hone their agri-business turn over sales projections. After 12 additional months in placement, trainees finish the programme with sales and business mentorship.

Our farms provide plant production at NQF Level 4 and enterprise development to the beneficiaries of Tembisa, Diepsloot and Orange Farm. Our Life Learners have started planting their own land allocated by Rhiza Babuyile, and communal land negotiated with the local government in Tembisa and Diepsloot. Our aim is to continue providing a platform to spring board community sufficiency and entrepreneurial market penetration.



# Transparent Governance

## Good governance for long term success

**In the pursuit of our organisational goals and commitment to sustained growth and impact, we present a comprehensive overview of our financial landscape.**

As we navigate the dynamic business environment, securing adequate funding remains instrumental in fueling our initiatives and fortifying our financial foundation. With an unwavering focus on fiscal responsibility and

resource optimisation, we strive to illuminate the pathways through which funding has shaped and continues to propel our success. Transparency is part of the intricate make-up of our organisation. We believe in the entrusted task we have of managing funds and the goodwill of our donors, volunteers, and other stakeholders.

*Responsible stewardship extends into all our operations.*

*Good governance enables Rhiza Babuyile to operate with confidence and effectively make use of investments given to us by our partners. Competency and character are the backbone of Rhiza Babuyile.*

We have improved our governance in the following areas:

### Quarterly board meetings:

We take the time to look over our progress and make amendments where necessary. Part of effective procedures is the mapping out of areas for growth and further accountability. We manage this through recorded meetings and comprehensive reports.

### Effective board committees like risk and financial committees:

Our committees take the task of developing clear policies and procedures. These procedures assist us in the development of ways of working that address our development goals in a manner that of transparent and fair.

### Clear organisational structure and reporting systems through OPCO, Manco and EXCO:

Our management teams take their role seriously and lead with decisively and with clear reporting channels for effective management.

# Finance & Risk Report

## COMPREHENSIVE OPERATING STATEMENT

### BABUYILE COMMUNITY DEVELOPMENT NPC

(Registration Number 2005/028485/08)

Financial Statements for the year ended 28 February 2023

#### Statement of Comprehensive Income

Figures in R	Notes	2023	2022
<b>Revenue</b>	10	55,651,325	26,783,879
Direct Revenue Costs	11	(42,981,603)	(21,209,680)
Gross surplus		12,701,949	5,574,199
Other income	12	-	427,350
Operating costs		(9,513,692)	(10,910,387)
<b>Operating (deficit) / surplus</b>		<b>3,156,030</b>	<b>(4,908,838)</b>
Finance income	13	190,500	170,771
Finance costs	14	(249)	(640)
<b>(Deficit) / surplus for the year</b>		<b>3,378,508</b>	<b>(4,738,707)</b>
Retained surplus at Beginning of Year		13,800,980	18,539,687
(Deficit) / surplus for the year		3,378,508	(4,738,707)
Retained surplus at end of Year		<b>17,179,488</b>	<b>13,800,980</b>

## COMPREHENSIVE OPERATING STATEMENT

### BABUYILE COMMUNITY DEVELOPMENT NPC

(Registration Number 2005/028485/08)

Financial Statements for the year ended 28 February 2023

#### Statement of Cash Flows

Figures in R	Note	2023	2022
<b>Cash flows from operating activities</b>			
(Deficit)/surplus for the year		3,378,508	(4,738,707)
<i>Adjustments for:</i>			
Finance costs		249	640
Depreciation of Tangible assets		1,633,397	1,531,205
Investment income		(190,500)	(170,771)
<b>Operating cash flow before working capital changes</b>		<b>4,821,654</b>	<b>(3,377,663)</b>
<i>Working capital changes</i>			
(Increase)/decrease in trade and other receivables		(1,898,454)	(311,150)
Decrease/(increase) in short term loans		(19,739)	-
Increase in trade and other payables		(587,041)	481,741
<b>Cash generated by operating activities</b>		<b>2,316,419</b>	<b>170,591</b>
Investment income		190,500	170,771
Finance costs		(249)	(640)
<b>Net cash from operating activities</b>		<b>2,506,670</b>	<b>170,131</b>
<b>Cash flows from investing activities</b>			
Property, plant and equipment acquired	3	(1,636,377)	(283,854)
Intangible assets acquired		-	-
Other investments		-	-
<b>Net cash generated by investing activities</b>		<b>(1,636,377)</b>	<b>(284,899)</b>
(Decrease)/increase in cash and cash equivalents		869,994	(3,320,795)
Cash and cash equivalents at beginning of the year		<b>4,470,399</b>	<b>7,791,194</b>
<b>Cash and cash equivalents at end of the year</b>	5	<b>5,340,393</b>	<b>4,470,399</b>

# Living Success Story

## Case study

Grizzly, a Dutch-based company who specialises in Search Engine Optimisation partnered with Rhiza Babuyile to create employment opportunities within the expanding South African digital and employment landscape. In offering industry-relevant skills, this has become part of Rhiza's Impact Map programme. This partnership enabled us to align a youth employment market desiring skills that will help them impact the Fourth Industrial Revolution.

### THE AIM OF THE PARTNERSHIP

To create hireable and skills-ready graduates who operate and implement SEO experience, HTML CSS and PHP expert functions.

### SELECTION PROCESS

We began with 80 promising trainees/students who enrol and take the full Odyssey Psychometric test. Ultimately we recruited 15 students/trainees for the programme.

### THE METHODOLOGY

Our methods for making our goal a reality is with the strategic alignment of resources, curriculum, locations and trainees. After 3, 6 and 9 months, we evaluate performance amongst the trainees which resulted in some students not going further in the training and studies.

### OUR OUTCOMES

The goal of the programme is to train a person qualified in IT expert with SEO, HTML, CSS and Java qualifications. We have a NQF 5 entry level criteria. Grizzly hired 5 of the 10 students/trainees.



## HIGH LEVEL CURRICULUM OF TRAINING IMPLEMENTED FOR GRIZZLY

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<b>Month 1</b>	HTML basics
<b>Month 2</b>	HTML + css
<b>Month 3</b>	HTML combination with CSS (design a campaign page in HTML/CSS)
<b>Month 4</b>	CMS - WP installation on localhost (Grizzly provides WP with Divi)
<b>Month 5</b>	SEO basics
<b>Month 6</b>	Building part of a website on localhost/implement a campaign that is optimized from a SEO point of view (technically)
<b>Month 7</b>	Get a website live/page speed and redirects
<b>Month 8</b>	Advanced SEO
<b>Month 9</b>	Beginner jquery/JS (combination WP environment)
<b>Month 10</b>	Beginner PHP (combination WP environment)
<b>Month 11</b>	CRO analys/AB testing
<b>Month 12</b>	Build a full website with everything of the above-mentioned aspects

## Partners

**Our organisation is fuelled by the life we all earn. Without our partners, we can't achieve the dream of a South Africa that is economically robust because of the lives developed within it.**

South Africa's economic standing in 2022 has still seen low economic activity, however we have narrowly

missed a recession; a pleasant and welcome turn to the climate. This means an increase in investment opportunities and positive spending in government, corporations and individuals. Rhiza can only continue to make a positive impact with our partners helping us create change and make an impact with the partners who join with us in our pursuit.

***We, as an organisation, speak for the many who have walked through our doors, thank you.***

**We would like to thank our partners:**

- *Amandla*
- *Momentum Foundation*
- *E-Squared*
- *Maria Marina*
- *Afrika Tikkun*
- *Wierda Baas*
- *Hydroscand*
- *Barloworld*
- *Viatrix*
- *Freeday*
- *Grizzly*
- *Valorie*
- *Opti-Num*
- *Fraunhofer*
- *FREF*
- *Phillips*
- *Department of Education and Health*

# Looking Into The Future

## Sustainable change



**ALEF MEULENBERG**

CO-FOUNDER RHIZA BABUYILE

**The aim of Rhiza Babuyile has always been to catalyse localised sustainable change through our Rhiza Cycle.**

As we have now been actively involved in a number of communities like Diepsloot, Tembisa and Orange Farm for close to ten years, we can start moving from our first three phases (develop, produce and trade) towards the final phase of the cycle, which is the reinvest cycle. We are starting to implement programmes through our nursepreneur clinics and our ECD impact bond. These

programmes truly empower local nurses and principals to provide the developmental impact that we would typically be implementing ourselves.

This development is exciting to witness and to be part of, as I believe that this is true development where programmes are designed to ultimately be completely sustainable and therefore lead to lasting change.

2022 has been a year where this has started to become a reality, whilst at the same time the organisation managed to grow substantially. The organisation matured with the growth of our business support services, whilst we learned from previous years to further increase our impact.

***For this we are grateful to all the Rhiza team in South Africa and internationally and for all our partners and funders.***

***Because together we can  
bring about sustainable change!***

**Alef Meulenberg**

Co-Founder Rhiza Babuyile

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